

Committee on Ways and Means

6.4 Millions Jobs “Insourced” to U.S.

“American companies invest in other countries but guess what, foreign companies invest here in America and hire American workers which means higher standard of living and better paying jobs and it also means that the consumers pay less for what they purchase.”

-- Secretary of Commerce Donald Evans, February 12, 2004

- **FACT:** According to the Department of Commerce, U.S. companies employ 9.8 million workers in foreign countries. These workers provide critical support and services and manufacture needed inputs for many U.S. factories. In addition, many of these jobs lead directly to higher levels of U.S. exports.
- **FACT:** According to the Department of Commerce, the United States insources 6.4 million jobs. These are jobs that foreign corporations created for American workers in the U.S. – companies like Sony, Toyota, Siemens, and Bayer.
- **FACT:** The gap between these outsourced jobs and insourced jobs is narrowing. The strong U.S. economy, driven by a highly productive workforce, is leading foreign corporations to invest here in the U.S. and create American jobs.
- **FACT:** Foreign firms employ rising numbers of Americans in every State.
 - According to the Organization for International Investment, U.S. subsidiaries of foreign firms employ 713,000 workers in California (up 28% in the last five years), 481,000 in New York (up 37%), and 428,000 in Texas (up 30%).
 - Honda is the largest private employer in Central Ohio, with about 13,000 workers in Marysville, East Liberty, and Anna.
 - “BMW’s South Carolina investment supports 16,691 jobs... For every direct job at the South Carolina facility, almost three additional jobs are created elsewhere in the economy.” (Moore School of Business, University of South Carolina, May 2002)
 - Mitsubishi Motors North America Inc. announced in March 2003 that it would be breaking ground on an expansion of its Normal, Illinois, facility, which will create 300 new jobs. Construction of the \$200 million project is expected to create 500 jobs. The facility already employs 3,400 workers, and the expansion will increase production by 25 percent.